

Rocky Mountain Seed Alliance
Statement of Financial Activity
January - December 2016

	Total
Revenue	
4000 Revenue from direct contributions	
4010 Individual contributions	
4011 Unrestricted Contributions	\$ 6,423
4012 Restricted Contributions	\$ 21,453
Total 4000 Revenue from direct contributions	\$ 27,876
4200 Revenue from Grants	
4250 Foundation Grants	\$ 114,736
Total 4200 Revenue from Grants	\$ 114,736
5100 Revenue from program-related sales & fees	
5110 Program Service Fees	\$ 9,263
Total 5100 Revenue from program-related sales & fees	\$ 9,263
5200 Sales Revenue	
5210 Sales Revenue	\$ 529
Total 5200 Sales Revenue	\$ 529
5400 Revenue from other sources	
5410 Tuition Revenue	\$ 18,313
Total 5400 Revenue from other sources	\$ 18,313
5800 Special events	
5810 Special events - non-gift revenue	\$ 6,918
5840 Special events - Sponsorships	\$ 500
Total 5800 Special events	\$ 7,418
Total Revenue	\$ 178,135
Cost of Goods Sold	
6000 Cost of Goods Sold	
6010 General Cost of Goods Sold	\$ 294
6020 Other - BasicSeedSaving	\$ 158
Total Cost of Goods Sold	\$ 451
Gross Profit	\$ 177,683
Expenditures	
7200 Salaries & Related Expenses	
7210 Salaries & wages	\$ 104,595
7220 Employee Benefits - Not Pension	\$ 1,121
7240 Payroll taxes, etc.	\$ 21,971

7250 Payroll Service Fees	\$	1,989
7290 Other Payroll Expenses	\$	-
Total 7200 Salaries & Related Expenses	\$	129,676
7500 Contract Service Expenses		
7510 Fundraising Fees	\$	563
7520 Accounting Fees	\$	938
7540 Consultants		
7541 General Consulting	\$	1,380
7542 Graphics	\$	501
7543 Grant Writing	\$	2,615
7544 Website/IT Consulting	\$	1,785
7545 Copywriting	\$	2,178
Total 7540 Consultants	\$	8,459
7580 Professional Services		
7581 Architect/Planning	\$	1,100
7582 Seed Conservation	\$	1,000
7583 Seed Teachers	\$	7,972
7585 Other Professional Services	\$	625
Total 7580 Professional Services	\$	10,697
Total 7500 Contract Service Expenses	\$	20,656
8100 Nonpersonnel expenses		
8110 Supplies	\$	3,909
8140 Postage & Shipping	\$	2,066
8160 Computer Software & Hardware	\$	3,340
8170 Printing & Copying	\$	2,434
8180 Books, Subscriptions, References	\$	47
8190 Internet/Web/Hosting Fees	\$	30
Total 8100 Nonpersonnel expenses	\$	11,826
8200 Facility & equipment expenses		
8210 Rent Expenses	\$	3,367
8260 Equipment rental & maintenance	\$	231
Total 8200 Facility & equipment expenses	\$	3,598
8300 Travel & meetings expenses		
8310 Transportation	\$	2,809
8320 Meals	\$	5,762
8330 Lodging	\$	1,512
8340 Airfare	\$	4,699
8350 Conferences, conventions, meetings	\$	865
Total 8300 Travel & meetings expenses	\$	15,647
8400 Other client specific expenses		
8410 Seed Storage	\$	200
8420 Seeds	\$	357

8430 Seed Packets/Envelopes	\$	1,234
Total 8400 Other client specific expenses	\$	1,791
8500 Other expenses		
8540 Staff development/Training	\$	627
8550 Bank Fees	\$	(478)
8555 Filing Fees	\$	35
8560 Processing Fees	\$	1,098
8570 Advertising/Marketing expenses	\$	3,009
8585 Employee Relations - Gifts	\$	213
8590 Other expenses	\$	200
Total 8500 Other expenses	\$	4,703
Total Expenditures	\$	187,896
Net Revenue	\$	(10,213)